EXHIBIT 194

Case: 1:17-md-02804-DAP Doc #: 1960-88 Filed: 07/23/19 2 of 4. PageID #: 140127

From: Kuntz, Ron [OMP] </O=JNJ/OU=RARUSRA/CN=RECIPIENTS/CN=RKUNTZ>

 To:
 Yap, Patricia [OMPUS]

 Sent:
 6/17/2013 1:43:10 AM

 Subject:
 FW: SOM Contact

Attachments: Suspicious Orders 03212012.doc; DOC.PDF; Purdue SOM Meeting Notes Mar212012.doc

FYI

Ron Kuntz Product Director Pain Franchise CNS



Janssen Pharmaceuticals, Inc. 1125 Trenton-Harbourton Road Titusville, NJ 08560 Phone: (609) 730-2651 rkuntz@its.jnj.com

From: Dempsey, Michele [GPSUS]

Sent: Wednesday, June 12, 2013 1:40 PM

To: Kuntz, Ron [OMP] **Subject:** SOM Contact

I just called my friend that retired in December from Purdue. Ex-DEA that managed the relationship with DEA during the OxyContin years and set up their SOM program. He was the one who went to visit pharmacies with Wholesalers. I attached benchmarking notes taken when JOM chatted with Purdue on the SOM program last year.

Jack Crowley

803-960-1407 Mobile 803-462-0976 Home crowleyassoc@att.net.

He met with sales force with Purdue

He also was the one that called DEA when Sales force found suspicious doctors.

Law dept gave SOM training to sales.

I am not sure the project scope – didn't give him any details but said you may call him. Please do – you will enjoy it. He was widely respected in the New Jersey Pharmaceutical Industry Group.

Regards Michele

From: Dempsey, Michele [GPSUS]

Confidential JAN-MS-03115781

Case: 1:17-md-02804-DAP Doc #: 1960-88 Filed: 07/23/19 3 of 4. PageID #: 140128

Sent: Wednesday, March 21, 2012 4:07 PM

To: Levitt, Michael [NORUS] **Subject:** FW: Teleconference

I scanned my 9 pages of notes...

Up to you to compile a summary and share with JOM...

Nice job, don't you think?

From: Crowley, Jack [mailto:Jack.Crowley@pharma.com]

Sent: Wednesday, March 21, 2012 2:08 PM

To: Dempsey, Michele [GPSUS] **Cc:** Levitt, Michael [NORUS] **Subject:** Teleconference

Hello Michele and Mike:

I like the format we had yesterday.

Some opening comments and then a free-flowing Q&A.

This can be the beginning, in the sense that we can have as much follow-up as participants want.

I will spend as much time with you today as you want - 30 minutes may not be enough.

Steve Seid can fill in my gaps.

Some Background info:

Purdue enhanced its Order Monitoring Program (beginning) in (early) 2008

Formal order monitoring meetings with authorized distributors plus ongoing contacts (accounts for 95% + of Purdue product distribution) and meetings with DEA:

- AmerisourceBergen (ABC) Sep 2008 & Nov 2011
- Cardinal Dec 2008 & pending Spring 2012
- Valley Wholesale January 2009
- JM Smith April 2009 and April 2011
- HD Smith May 2009
- ANDA September 2009
- McKesson May 2009, March 2010 & March 2012
- Kinray April 2010 (now Cardinal)
- Harvard Spring and November 2010
- Value Drug July 2011
- DEA April 2009, April 2011 & October 2011

These wholesalers all have formal Suspicious Order Monitoring Programs - I can provide the contact information.

I conduct the on-going contacts with the wholesalers, and I do so by phone and email.

Looking forward to it.

Confidential JAN-MS-03115782

Jack

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